

Release: IMMEDIATE

Snap-on Announces Second Quarter 2022 Results

Sales of \$1,136.6 million up 5.1% from Q2 2021, organic sales up 8.4%;

Operating margin before financial services of 21.7% improves 160 basis points;

Diluted EPS of \$4.27 increases 13.6% from Q2 2021

KENOSHA, Wis. — July 21, 2022 — Snap-on Incorporated (NYSE: SNA), a leading global innovator, manufacturer and marketer of tools, equipment, diagnostics, repair information and systems solutions for professional users performing critical tasks, today announced operating results for the second quarter of 2022.

- Net sales of \$1,136.6 million in the second quarter of 2022 increased \$55.2 million, or 5.1%, from 2021 levels, reflecting an \$87.6 million, or 8.4%, organic sales gain, partially offset by \$32.4 million of unfavorable foreign currency translation.
- Operating earnings before financial services for the quarter of \$246.6 million compared to \$217.1 million in 2021. As a percentage of net sales, operating earnings before financial services of 21.7% in the second quarter improved 160 basis points from 20.1% last year.
- Financial services revenue in the quarter of \$86.4 million compared to \$86.9 million in 2021; financial services operating earnings of \$65.3 million compared to \$68.9 million last year.
- Consolidated operating earnings for the quarter of \$311.9 million improved to 25.5% of revenues (net sales plus financial services revenue) as compared to \$286.0 million, or 24.5% of revenues, last year.
- The second quarter effective income tax rate was 23.8% in 2022 and 23.3% in 2021.
- Net earnings in the quarter of \$231.5 million, or \$4.27 per diluted share, compared to net earnings of \$208.0 million, or \$3.76 per diluted share, a year ago.

See "Non-GAAP Measures" below for a definition of, and further explanation about, organic sales.

"We're encouraged by our second quarter results which not only demonstrate our upward trajectory in sales, profitability and earnings, but also represent new highs achieved in these uncertain macroeconomic and geopolitical environments," said Nick Pinchuk, Snap-on chairman and chief executive officer. "Despite the turbulence, we have consistently maintained meaningful momentum, as evidenced by our continuing sales growth over the pre-pandemic period of 2019, reaching 19.5% as reported, or 18.7% organically, in the quarter. These are interesting times, but we meet the difficulties of the day fortified by the strengths inherent in our products, our brands, and our people . . . considerable advantages that drive clear and consistent progress, even in turmoil. We believe that these powerful and singular assets will enable significant gains along our runways for growth, which combined with the improvements delivered by our Snap-on Value Creation Processes, will further extend our ongoing upward trend and will author notable advancements as we go forward. Finally, I want to thank our franchisees and associates for their ongoing contributions, for their unfailing dedication, and for their steadfast confidence in our future."

Segment Results

Commercial & Industrial Group segment net sales of \$359.1 million in the quarter compared to \$350.5 million last year, reflecting a \$25.3 million, or 7.6%, organic sales increase, partially offset by \$16.7 million of unfavorable foreign currency translation. The organic gain is primarily due to higher activity in the segment's European-based hand tools business and Asia Pacific operations, as well as from gains in sales to customers in critical industries.

Operating earnings of \$51.7 million in the period, including \$2.0 million of unfavorable foreign currency effects, compared to \$55.5 million in 2021. The operating margin (operating earnings as a percentage of segment net sales) of 14.4% compared to 15.8% a year ago.

Snap-on Tools Group segment net sales of \$520.6 million in the quarter compared to \$484.1 million last year, reflecting a \$44.2 million, or 9.3%, organic sales gain, partially offset by \$7.7 million of unfavorable foreign currency translation. The organic increase is comprised of higher sales in both the U.S. franchise business and in the segment's international operations.

Operating earnings of \$124.4 million in the quarter, including \$2.2 million of unfavorable foreign currency effects, compared to \$103.5 million in 2021. The operating margin of 23.9% improved 250 basis points from 21.4% last year.

Repair Systems & Information Group segment net sales of \$416.8 million in the quarter compared to \$398.6 million last year, reflecting a \$27.4 million, or 7.0%, organic sales increase, partially offset by \$9.2 million of unfavorable foreign currency translation. The organic gain included higher sales of undercar equipment and increased sales of diagnostics and repair information products to independent repair shop owners and managers, while activity with OEM dealerships was essentially flat.

Operating earnings of \$95.7 million in the period, including \$1.2 million of favorable foreign currency effects, compared to \$86.7 million in 2021. The operating margin of 23.0% improved 120 basis points from 21.8% a year ago.

Financial Services operating earnings of \$65.3 million on revenue of \$86.4 million in the quarter compared to operating earnings of \$68.9 million on revenue of \$86.9 million a year ago. Originations of \$307.6 million in the second quarter increased \$21.8 million, or 7.6%, from 2021 levels.

Corporate expenses in the second quarter of \$25.2 million compared to \$28.6 million last year.

Outlook

COVID-19 and its subsequent variants, as well as supply chain inefficiencies, continue to impact economic activity worldwide in 2022. The company believes that our markets and our operations possess and, indeed, have demonstrated considerable resilience against the impact of the virus and that there will be ongoing advancement even in the midst of the turbulence. The trajectory, however, may be uncertain due to the evolving nature of the situation.

Snap-on expects to make continued progress in 2022 along its defined runways for coherent growth, leveraging capabilities already demonstrated in the automotive repair arena and developing and expanding its professional customer base, not only in automotive repair, but in adjacent markets, additional geographies and other areas, including extending in critical industries, where the cost and penalties for failure can be high. In pursuit of these initiatives, the company anticipates that capital expenditures in 2022 will be in a range of \$90 million to \$100 million, of which \$41.5 million was incurred in the first six months of the year. Snap-on continues to respond to the global macroeconomic challenges through its Rapid Continuous Improvement (RCI) process and other cost reduction initiatives.

Snap-on currently anticipates that its full year 2022 effective income tax rate will be in the range of 23% to 24%.

Conference Call and Webcast on July 21, 2022, at 9:00 a.m. Central Time

A discussion of this release will be webcast on Thursday, July 21, 2022, at 9:00 a.m. Central Time, and a replay will be available for at least 10 days following the call. To access the webcast, visit https://www.snapon.com/EN/Investor-Events and click on the link to the call. The slide presentation accompanying the call can be accessed under the Downloads tab in the webcast viewer, as well as on the Snap-on website at https://www.snapon.com/EN/Investors/Financial-Information/Quarterly-Earnings.

Non-GAAP Measures

References in this release to "organic sales" refer to sales from continuing operations calculated in accordance with generally accepted accounting principles in the United States ("GAAP"), adjusted to exclude acquisition-related sales and the impact of foreign currency translation. Management evaluates the company's sales performance based on organic sales growth, which primarily reflects growth from the company's existing businesses as a result of increased output, expanded customer base, geographic expansion, new product development and pricing changes, and excludes sales contributions from acquired operations the company did not own as of the comparable prior-year reporting period. Organic sales also exclude the effects of foreign currency translation as foreign currency translation is subject to volatility that can obscure underlying business trends. Management believes that the non-GAAP financial measure of organic sales is meaningful to investors as it provides them with useful information to aid in identifying underlying growth trends in the company's businesses and facilitates comparisons of its sales performance with prior periods.

About Snap-on

Snap-on Incorporated is a leading global innovator, manufacturer, and marketer of tools, equipment, diagnostics, repair information and systems solutions for professional users performing critical tasks including those working in vehicle repair, aerospace, the military, natural resources, and manufacturing. From its founding in 1920, Snap-on has been recognized as the mark of the serious and the outward sign of the pride and dignity working men and women take in their professions. Products and services are sold through the company's network of widely recognized franchisee vans as well as through direct and distributor channels, under a variety of notable brands. The company also provides financing programs to facilitate the sales of its products and to support its franchise business. Snap-on, an S&P 500 company, generated sales of \$4.25 billion in 2021, and is headquartered in Kenosha, Wisconsin.

Forward-looking Statements

Statements in this news release that are not historical facts, including statements that (i) are in the future tense; (ii) include the words "expects," "anticipates," "intends," "approximates," or similar words that reference Snap-on or its management; (iii) are specifically identified as forward-looking; or (iv) describe Snap-on's or management's future outlook, plans, estimates, objectives or goals, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Snap-on cautions the reader that this news release may contain statements, including earnings projections, that are forward-looking in nature and were developed by management in good faith and, accordingly, are subject to risks and uncertainties regarding Snap-on's expected results that could cause (and in some cases have caused) actual results to differ materially from those described or contemplated in any forward-looking statement. Factors that may cause the company's actual results to differ materially from those contained in the forward-looking statements include those found in the company's reports filed with the Securities and Exchange Commission, including the information under the "Safe Harbor" and "Risk Factors" headings in its Annual Report on Form 10-K for the fiscal year ended January 1, 2022, which are incorporated herein by reference. Snap-on disclaims any responsibility to update any forward-looking statement provided in this news release, except as required by law.

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Condensed Consolidated Statements of Earnings (Amounts in millions, except per share data) (unaudited)

	Three Months Ended			Six Months Ended				
		July 2,		July 3,	July 2,		July 3,	
		2022		2021	2022		2021	
Net sales	\$	1,136.6	\$	1,081.4	\$ 2,234.4	\$	2,106.0	
Cost of goods sold		(583.1)		(538.3)	(1,146.6)		(1,049.3)	
Gross profit		553.5		543.1	1,087.8		1,056.7	
Operating expenses		(306.9)		(326.0)	(618.1)		(638.7)	
Operating earnings before financial services		246.6		217.1	469.7		418.0	
Financial services revenue		86.4		86.9	174.1		175.5	
Financial services expenses		(21.1)		(18.0)	 (38.4)		(41.3)	
Operating earnings from financial services		65.3		68.9	135.7		134.2	
Operating earnings		311.9		286.0	605.4		552.2	
Interest expense		(11.7)		(14.3)	(23.3)		(28.6)	
Other income (expense) – net		9.3		3.4	17.6		7.7	
Earnings before income taxes and equity earnings		309.5		275.1	599.7		531.3	
Income tax expense		(72.3)		(62.9)	 (139.8)		(122.0)	
Earnings before equity earnings		237.2		212.2	459.9		409.3	
Equity earnings, net of tax				1.0			1.5	
Net earnings		237.2		213.2	459.9		410.8	
Net earnings attributable to noncontrolling interests		(5.7)		(5.2)	(11.0)		(10.2)	
Net earnings attributable to Snap-on Inc.	\$	231.5	\$	208.0	\$ 448.9	\$	400.6	
Net earnings per share attributable to Snap-on Inc.:								
Basic	\$	4.34	\$	3.85	\$ 8.41	\$	7.40	
Diluted		4.27		3.76	8.27		7.26	
Weighted-average shares outstanding:								
Basic		53.3		54.0	53.4		54.1	
Effect of dilutive securities		0.9		1.3	0.9		1.1	
Diluted		54.2		55.3	54.3		55.2	

Supplemental Segment Information (Amounts in millions) (unaudited)

	Three Months Ended					Six Months Ended			
		July 2,		July 3,				July 3,	
	2022			2021	2022			2021	
Net sales:									
Commercial & Industrial Group	\$	359.1	\$	350.5	\$	699.2	\$	696.2	
Snap-on Tools Group		520.6		484.1		1,032.7		962.4	
Repair Systems & Information Group		416.8		398.6		815.0		746.2	
Segment net sales		1,296.5		1,233.2		2,546.9		2,404.8	
Intersegment eliminations		(159.9)		(151.8)		(312.5)		(298.8)	
Total net sales		1,136.6		1,081.4		2,234.4		2,106.0	
Financial Services revenue		86.4		86.9		174.1		175.5	
Total revenues	\$	1,223.0	\$	1,168.3	\$	2,408.5	\$	2,281.5	
Operating earnings:									
Commercial & Industrial Group	\$	51.7	\$	55.5	\$	97.4	\$	106.2	
Snap-on Tools Group		124.4		103.5		240.4		202.4	
Repair Systems & Information Group		95.7		86.7		187.3		168.1	
Financial Services		65.3		68.9		135.7		134.2	
Segment operating earnings		337.1		314.6		660.8		610.9	
Corporate		(25.2)		(28.6)		(55.4)		(58.7)	
Operating earnings		311.9		286.0		605.4		552.2	
Interest expense		(11.7)		(14.3)		(23.3)		(28.6)	
Other income (expense) – net		9.3		3.4		17.6		7.7	
Earnings before income taxes and equity earnings	\$	309.5	\$	275.1	\$	599.7	\$	531.3	

Condensed Consolidated Balance Sheets

(Amounts in millions) (unaudited)

(unauditeu)	July 2, 2022	January 1, 2022
Assets		
Cash and cash equivalents	\$ 812.9	\$ 780.0
Trade and other accounts receivable – net	729.1	682.3
Finance receivables – net	547.0	542.3
Contract receivables – net	98.3	110.4
Inventories – net	893.3	803.8
Prepaid expenses and other assets	150.1	134.6
Total current assets	3,230.7	3,053.4
Property and equipment – net	503.5	518.2
Operating lease right-of-use assets	56.6	51.9
Deferred income tax assets	67.5	49.5
Long-term finance receivables – net	1,127.0	1,114.0
Long-term contract receivables – net	375.4	378.2
Goodwill	1,046.0	1,116.5
Other intangibles – net	283.5	301.7
Other assets	174.1	176.3
Total assets	\$ 6,864.3	\$ 6,759.7
Liabilities and Equity		
Notes payable	\$ 18.8	\$ 17.4
Accounts payable	308.5	277.6
Accrued benefits	59.2	67.4
Accrued compensation	81.6	114.8
Franchisee deposits	77.5	80.7
Other accrued liabilities	440.5	424.3
Total current liabilities	986.1	982.2
Long-term debt	1,183.4	1,182.9
Deferred income tax liabilities	102.2	122.7
Retiree health care benefits	29.7	31.1
Pension liabilities	83.1	104.9
Operating lease liabilities	39.7	34.2
Other long-term liabilities	93.3	97.9
Total liabilities	2,517.5	2,555.9
Equity		
Shareholders' equity attributable to Snap-on Inc.		
Common stock	67.4	67.4
Additional paid-in capital	488.1	472.7
Retained earnings	5,996.2	5,699.9
Accumulated other comprehensive loss	(457.7)	(343.9)
Treasury stock at cost	(1,769.6)	(1,714.2)
Total shareholders' equity attributable to Snap-on Inc.	4,324.4	4,181.9
Noncontrolling interests	22.4	21.9
Total equity	4,346.8	4,203.8
Total liabilities and equity	\$ 6,864.3	\$ 6,759.7
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Condensed Consolidated Statements of Cash Flows

(Amounts in millions) (unaudited)

(unaudited)	Three Months Ended						
	July 2, 2022	11115	July 3, 2021				
Operating activities:							
Net earnings	\$ 237.2	\$	213.2				
Adjustments to reconcile net earnings to net cash provided (used) by operating activities:							
Depreciation	18.2		19.2				
Amortization of other intangibles	7.2		6.3				
Provision for losses on finance receivables	9.1		6.6				
Provision for losses on non-finance receivables	2.9		5.5				
Stock-based compensation expense	8.5		11.5				
Deferred income tax provision (benefit)	(9.4)		1.7				
Loss (gain) on sales of assets	(0.2)		1.4				
Changes in operating assets and liabilities, net of effects of acquisitions:							
Trade and other accounts receivable	(20.6)		5.8				
Contract receivables	0.7		(1.1)				
Inventories	(61.7)		(24.4)				
Prepaid expenses and other assets	(25.3)		(12.5)				
Accounts payable	18.0		42.0				
Accruals and other liabilities	(43.8)		(37.0)				
Net cash provided by operating activities	140.8		238.2				
Investing activities:							
Additions to finance receivables	(264.1)		(238.0)				
Collections of finance receivables	210.6		219.3				
Capital expenditures	(21.3)		(18.3)				
Acquisitions of businesses, net of cash acquired	0.5		4.2				
Disposals of property and equipment	0.4		1.4				
Other	 0.1		1.7				
Net cash used by investing activities	(73.8)		(29.7)				
Financing activities:							
Net increase in other short-term borrowings	0.5		0.5				
Cash dividends paid	(75.7)		(66.7)				
Purchases of treasury stock	(53.8)		(137.4)				
Proceeds from stock purchase and option plans	23.4		61.8				
Other	 (6.6)		(6.1)				
Net cash used by financing activities	(112.2)		(147.9)				
Effect of exchange rate changes on cash and cash equivalents	(3.0)		0.7				
Increase (decrease) in cash and cash equivalents	(48.2)		61.3				
Cash and cash equivalents at beginning of period	861.1		904.6				
Cash and cash equivalents at end of period	\$ 812.9	\$	965.9				
Supplemental cash flow disclosures:							
Cash paid for interest	\$ (8.6)	\$	(8.5)				
Net cash paid for income taxes	(111.2)		(110.7)				

Condensed Consolidated Statements of Cash Flows

(Amounts in millions) (unaudited)

(unaudited)				
		Six Mont	hs E	
	July 2, 2022			July 3,
On another man Alberta and		2022		2021
Operating activities:	Ф	450.0	Φ	440.0
Net earnings	\$	459.9	\$	410.8
Adjustments to reconcile net earnings to net cash provided (used) by operating activities:				
Depreciation		36.7		37.9
Amortization of other intangibles		14.4		12.3
Provision for losses on finance receivables		15.4		17.9
Provision for losses on non-finance receivables		6.7		8.1
Stock-based compensation expense		17.5		23.8
Deferred income tax provision (benefit)		(7.1)		4.0
Loss (gain) on sales of assets		(2.9)		1.4
Changes in operating assets and liabilities, net of effects of acquisitions:				
Trade and other accounts receivable		(73.7)		(4.0)
Contract receivables		10.4		4.5
Inventories		(123.4)		(16.1)
Prepaid expenses and other assets		(23.4)		(14.3)
Accounts payable		42.1		59.5
Accruals and other liabilities		(37.9)		11.7
Net cash provided by operating activities		334.7		557.5
Investing activities:				
Additions to finance receivables		(469.6)		(454.5)
Collections of finance receivables		426.2		447.9
Capital expenditures		(41.5)		(37.6)
Acquisitions of businesses, net of cash acquired		0.5		(195.8)
Disposals of property and equipment		4.2		1.4
Other		(0.2)		1.7
Net cash used by investing activities		(80.4)		(236.9)
Financing activities:				
Net increase in other short-term borrowings		2.8		2.9
Cash dividends paid		(151.4)		(133.4)
Purchases of treasury stock		(82.6)		(289.3)
Proceeds from stock purchase and option plans		29.2		154.8
Other		(16.5)		(13.9)
Net cash used by financing activities		(218.5)		(278.9)
Effect of exchange rate changes on cash and cash equivalents		(2.9)		0.8
Increase in cash and cash equivalents		32.9		42.5
Cash and cash equivalents at beginning of year		780.0		923.4
Cash and cash equivalents at end of period	\$	812.9	\$	965.9
Supplemental cash flow disclosures:				
Cash paid for interest	\$	(22.4)	\$	(27.9)
Net cash paid for income taxes		(129.2)		(126.6)
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Non-GAAP Supplemental Data

The following non-GAAP supplemental data is presented for informational purposes to provide readers with insight into the information used by management for assessing the operating performance of Snap-on Incorporated's ("Snap-on") non-financial services ("Operations") and "Financial Services" businesses.

The supplemental Operations data reflects the results of operations and financial position of Snap-on's tools, diagnostic and equipment products, software and other non-financial services operations with Financial Services presented on the equity method. The supplemental Financial Services data reflects the results of operations and financial position of Snap-on's U.S. and international financial services operations. The financing needs of Financial Services are met through intersegment borrowings and cash generated from Operations; Financial Services is charged interest expense on intersegment borrowings at market rates. Income taxes are charged to Financial Services on the basis of the specific tax attributes generated by the U.S. and international financial services businesses. Transactions between the Operations and Financial Services businesses are eliminated to arrive at the Condensed Consolidated Financial Statements.

SNAP-ON INCORPORATED

Non-GAAP Supplemental Consolidating Data - Supplemental Condensed Statements of Earnings (Amounts in millions) (unaudited)

	Operations*					Financial Services				
		Three Mon	ths	Ended		Three Mon	ths			
		July 2, July 3, 2022 2021				July 2, 2022				
Net sales	\$	1,136.6	\$	1,081.4	\$	_	\$	_		
Cost of goods sold		(583.1)		(538.3)						
Gross profit		553.5		543.1		_		_		
Operating expenses		(306.9)		(326.0)						
Operating earnings before financial services		246.6		217.1		_		_		
Financial services revenue		_		_		86.4		86.9		
Financial services expenses						(21.1)		(18.0)		
Operating earnings from financial services						65.3		68.9		
Operating earnings		246.6		217.1		65.3		68.9		
Interest expense		(11.7)		(14.2)		_		(0.1)		
Intersegment interest income (expense) – net		14.9		14.8		(14.9)		(14.8)		
Other income (expense) – net		9.2		3.3		0.1		0.1		
Earnings before income taxes and equity earnings		259.0		221.0		50.5		54.1		
Income tax expense		(59.3)		(49.2)		(13.0)		(13.7)		
Earnings before equity earnings		199.7		171.8		37.5		40.4		
Financial services – net earnings attributable to Snap-on		37.5		40.4		_		_		
Equity earnings, net of tax				1.0						
Net earnings		237.2		213.2		37.5		40.4		
Net earnings attributable to noncontrolling interests		(5.7)		(5.2)						
Net earnings attributable to Snap-on	\$	231.5	\$	208.0	\$	37.5	\$	40.4		

^{*} Snap-on with Financial Services presented on the equity method.

Non-GAAP Supplemental Consolidating Data - Supplemental Condensed Statements of Earnings (Amounts in millions) (unaudited)

	Operations*						Financial Services				
		Six Mont	hs E	nded		Six Mont	hs E	July 3, 2021			
		July 2, July 3, 2022 2021				July 2, 2022	=				
Net sales	\$	2,234.4	\$	2,106.0	\$	_	\$	_			
Cost of goods sold		(1,146.6)		(1,049.3)							
Gross profit		1,087.8		1,056.7		_		_			
Operating expenses		(618.1)		(638.7)							
Operating earnings before financial services		469.7		418.0		_		_			
Financial services revenue		_		_		174.1		175.5			
Financial services expenses						(38.4)		(41.3)			
Operating earnings from financial services		_		_		135.7		134.2			
Operating earnings		469.7		418.0		135.7		134.2			
Interest expense		(23.3)		(28.5)		_		(0.1)			
Intersegment interest income (expense) - net		29.8		29.2		(29.8)		(29.2)			
Other income (expense) – net		17.5		7.6		0.1		0.1			
Earnings before income taxes and equity earnings		493.7		426.3		106.0		105.0			
Income tax expense		(112.5)		(95.7)		(27.3)		(26.3)			
Earnings before equity earnings		381.2		330.6		78.7		78.7			
Financial services – net earnings attributable to Snap-on		78.7		78.7		_		_			
Equity earnings, net of tax				1.5				_			
Net earnings		459.9		410.8		78.7		78.7			
Net earnings attributable to noncontrolling interests		(11.0)		(10.2)							
Net earnings attributable to Snap-on	\$	448.9	\$	400.6	\$	78.7	\$	78.7			

^{*} Snap-on with Financial Services presented on the equity method.

Non-GAAP Supplemental Consolidating Data - Supplemental Condensed Balance Sheets (Amounts in millions)

(unaudited)

	Operations*					Financial Services				
		July 2, 2022	illo	January 1,		July 2, 2022		anuary 1, 2022		
Assets										
Cash and cash equivalents	\$	812.6	\$	779.9	\$	0.3	\$	0.1		
Intersegment receivables		14.1		12.5		_		_		
Trade and other accounts receivable – net		728.5		681.7		0.6		0.6		
Finance receivables – net		_		_		547.0		542.3		
Contract receivables – net		6.1		6.4		92.2		104.0		
Inventories – net		893.3		803.8		_		_		
Prepaid expenses and other assets		153.4		136.8		6.4		7.4		
Total current assets		2,608.0		2,421.1		646.5		654.4		
Property and equipment – net		501.8		516.5		1.7		1.7		
Operating lease right-of-use assets		55.0		50.0		1.6		1.9		
Investment in Financial Services		350.3		350.6		_		_		
Deferred income tax assets		46.2		26.5		21.3		23.0		
Intersegment long-term notes receivable		568.3		570.1		_		_		
Long-term finance receivables – net		_		_		1,127.0		1,114.0		
Long-term contract receivables – net		9.4		9.7		366.0		368.5		
Goodwill		1,046.0		1,116.5		_		_		
Other intangibles – net		283.5		301.7				_		
Other assets		186.6		188.6		0.2		0.1		
Total assets	\$	5,655.1	\$	5,551.3	\$	2,164.3	\$	2,163.6		
Liabilities and Equity										
Notes payable	\$	18.8	\$	17.4	\$	_	\$	_		
Accounts payable		306.8		276.6		1.7		1.0		
Intersegment payables		_		_		14.1		12.5		
Accrued benefits		59.2		67.4		_		_		
Accrued compensation		79.4		110.9		2.2		3.9		
Franchisee deposits		77.5		80.7		_		_		
Other accrued liabilities		421.4		407.1		28.8		26.8		
Total current liabilities		963.1		960.1		46.8		44.2		
Long-term debt and intersegment long-term debt		_		_		1,751.7		1,753.0		
Deferred income tax liabilities		102.2		122.7		_		_		
Retiree health care benefits		29.7		31.1				_		
Pension liabilities		83.1		104.9				_		
Operating lease liabilities		38.3		32.5		1.4		1.7		
Other long-term liabilities		91.9		96.2		14.1		14.1		
Total liabilities		1,308.3		1,347.5		1,814.0		1,813.0		
Total shareholders' equity attributable to Snap-on		4,324.4		4,181.9		350.3		350.6		
Noncontrolling interests		22.4	_	21.9						
Total equity		4,346.8		4,203.8		350.3		350.6		
Total liabilities and equity	\$	5,655.1	\$	5,551.3	\$	2,164.3	\$	2,163.6		

 $[\]ensuremath{^{\star}}$ Snap-on with Financial Services presented on the equity method.