

Release: IMMEDIATE

Snap-on Announces Second Quarter 2024 Results

Diluted EPS of \$5.07, including a \$0.16 per share benefit from a legal payment, compares to \$4.89 in Q2 2023;

Operating margin before financial services of 23.8% compares to 23.3% in Q2 2023; Sales of \$1,179.4 million compares to \$1,191.3 million in Q2 2023

KENOSHA, Wis. — July 18, 2024 — Snap-on Incorporated (NYSE: SNA), a leading global innovator, manufacturer and marketer of tools, equipment, diagnostics, repair information and systems solutions for professional users performing critical tasks, today announced operating results for the second quarter of 2024.

- Net sales of \$1,179.4 million in the second quarter of 2024 represented a decrease of \$11.9 million, or 1.0%, from 2023 levels, reflecting a \$13.5 million, or 1.1%, organic sales decline and \$5.7 million of unfavorable foreign currency translation, partially offset by \$7.3 million of acquisition-related sales.
- Operating earnings before financial services for the quarter of \$280.3 million compared to \$277.0 million in 2023. As a percentage of net sales, operating earnings before financial services were 23.8% in the second quarter compared to 23.3% last year.
- Financial services revenue in the quarter of \$100.5 million compared to \$93.4 million in 2023; financial services operating earnings of \$70.2 million compared to \$66.9 million last year.
- Consolidated operating earnings for the quarter of \$350.5 million, or 27.4% of revenues (net sales plus financial services revenue), compared to \$343.9 million, or 26.8% of revenues, last year.
- The second quarter effective income tax rate was 22.6% in 2024 and 22.9% in 2023.
- Net earnings in the quarter of \$271.2 million, or \$5.07 per diluted share, compared to net earnings of \$264.0 million, or \$4.89 per diluted share, a year ago.
- In the quarter, operating earnings before financial services and consolidated operating earnings included an \$11.2 million benefit for the final payments received associated with a legal matter (the "legal payments"); net earnings included an \$8.7 million, or \$0.16 per diluted share, after-tax benefit from the legal payments.

See "Non-GAAP Measures" below for a definition of, and further explanation about, organic sales.

"While the general uncertainty continues, we're encouraged by our second quarter 2024 results," said Nick Pinchuk, Snap-on chairman and chief executive officer. "There have been challenges but, at the same time, there have been substantial opportunities along our runways for growth. And, we've taken direct advantage, producing positive contributions to our way forward, as clearly demonstrated by our ongoing progress with customers in critical industries and with repair shop owners and managers. In our Snap-on Tools van channel, we remain focused on matching current technician preferences by introducing new, shorter payback solutions and on fully supporting our franchisees during this unsettled interlude. We are also committed to forging ahead, by engaging our Snap-on Value Creation Processes, driving advancements and improvements, and we believe those gains, when combined with our possibilities for growth, will maintain and increase our momentum as we proceed to the

future. Finally, as I've said before, the strength of our corporation is dependent on the experience and capability of Snap-on people worldwide. I want to thank both our franchisees and our associates for their valuable efforts on behalf of our company, for their steadfast dedication to our team, and for their unwavering belief in our days and years to come."

Segment Results

Commercial & Industrial Group segment sales of \$372.0 million in the quarter compared to \$364.2 million last year, reflecting a \$4.3 million, or 1.2%, organic sales gain and \$7.3 million of acquisition-related sales, partially offset by \$3.8 million of unfavorable foreign currency translation. The organic increase is primarily due to higher activity with customers in critical industries, partially offset by declines in both the segment's power tool and European-based hand tool operations.

Operating earnings of \$62.2 million in the period compared to \$58.1 million in 2023. The operating margin (operating earnings as a percentage of segment sales) improved 70 basis points to 16.7% in the quarter from 16.0% last year.

Snap-on Tools Group segment sales of \$482.0 million in the quarter compared to \$523.1 million last year, reflecting a \$40.3 million, or 7.7%, organic sales decline and \$0.8 million of unfavorable foreign currency translation. The organic decrease is due to lower activity in the U.S. operations, partially offset by higher sales in the segment's international operations.

Operating earnings of \$114.8 million in the period compared to \$137.7 million in 2023. The operating margin of 23.8% compared to 26.3% a year ago.

Repair Systems & Information Group segment sales of \$454.8 million in the quarter compared to \$452.0 million last year, reflecting a \$4.3 million, or 1.0%, organic sales increase, partially offset by \$1.5 million of unfavorable foreign currency translation. The organic gain includes increased activity with OEM dealerships, partially offset by lower sales of diagnostic and information products to independent repair shop owners and managers.

Operating earnings of \$113.6 million in the period compared to \$110.4 million in 2023. The operating margin improved 60 basis points to 25.0% in the quarter from 24.4% last year.

Financial Services operating earnings of \$70.2 million on revenue of \$100.5 million in the quarter compared to operating earnings of \$66.9 million on revenue of \$93.4 million a year ago. Originations of \$308.1 million in the second quarter represented a decrease of \$18.2 million, or 5.6%, from 2023 levels.

Corporate expenses in the second quarter of \$10.3 million, including benefits from the legal payments, compared to \$29.2 million last year.

Outlook

We believe that our markets and our operations possess and have demonstrated continuing and considerable resilience against the uncertainties of the current environment. In 2024, Snap-on expects to make ongoing progress along its defined runways for coherent growth, leveraging capabilities already demonstrated in the automotive repair arena and developing and expanding its professional customer base, not only in automotive repair, but in adjacent markets, additional geographies and other areas, including extending in critical industries, where the cost and penalties for failure can be high. In pursuit of these initiatives, we project that capital expenditures in 2024 will be in the range of \$100 million to \$110 million, of which \$45.0 million was incurred in the first six months of the year.

Snap-on currently anticipates that its full-year 2024 effective income tax rate will be in the range of 22% to 23%.

Conference Call and Webcast on July 18, 2024, at 9:00 a.m. Central Time

A discussion of this release will be webcast on Thursday, July 18, 2024, at 9:00 a.m. Central Time, and a replay will be available for at least 10 days following the call. To access the webcast, visit https://www.snapon.com/EN/Investor-Events and click on the link to the call. The slide presentation accompanying the call can be accessed under the Downloads tab in the webcast viewer, as well as on the Snap-on website at https://www.snapon.com/EN/Investors/Financial-Information/Quarterly-Earnings.

Non-GAAP Measures

References in this release to "organic sales" refer to sales from continuing operations calculated in accordance with generally accepted accounting principles in the United States ("GAAP"), adjusted to exclude acquisition-related sales and the impact of foreign currency translation. Management evaluates the company's sales performance based on organic sales growth, which primarily reflects growth from the company's existing businesses as a result of increased output, expanded customer base, geographic expansion, new product development and pricing changes, and excludes sales contributions from acquired operations the company did not own as of the comparable prior-year reporting period. Organic sales also exclude the effects of foreign currency translation as foreign currency translation is subject to volatility that can obscure underlying business trends. Management believes that the non-GAAP financial measure of organic sales is meaningful to investors as it provides them with useful information to aid in identifying underlying growth trends in the company's businesses and facilitates comparisons of its sales performance with prior periods.

About Snap-on

Snap-on Incorporated is a leading global innovator, manufacturer, and marketer of tools, equipment, diagnostics, repair information and systems solutions for professional users performing critical tasks including those working in vehicle repair, aerospace, the military, natural resources, and manufacturing. From its founding in 1920, Snap-on has been recognized as the mark of the serious and the outward sign of the pride and dignity working men and women take in their professions. Products and services are sold through the company's network of widely recognized franchisee vans, as well as through direct and distributor channels, under a variety of notable brands. The company also provides financing programs to facilitate the sales of its products and to support its franchise business. Snap-on, an S&P 500 company, generated sales of \$4.7 billion in 2023, and is headquartered in Kenosha, Wisconsin.

Forward-looking Statements

Statements in this news release that are not historical facts, including statements that (i) are in the future tense; (ii) include the words "expects," "anticipates," "intends," "approximates," or similar words that reference Snap-on or its management; (iii) are specifically identified as forward-looking; or (iv) describe Snap-on's or management's future outlook, plans, estimates, objectives or goals, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Snap-on cautions the reader that this news release may contain statements, including earnings projections, that are forward-looking in nature and were developed by management in good faith and, accordingly, are subject to risks and uncertainties regarding Snap-on's expected results that could cause (and in some cases have caused) actual results to differ materially from those described or contemplated in any forward-looking statement. Factors that may cause the company's actual results to differ materially from those contained in the forward-looking statements include those found in the company's reports filed with the Securities and Exchange Commission, including the information under the "Safe Harbor" and "Risk Factors" headings in its Annual Report on Form 10-K for the fiscal year ended December 30, 2023, which are incorporated herein by reference. Snap-on disclaims any responsibility to update any forward-looking statement provided in this news release, except as required by law.

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Condensed Consolidated Statements of Earnings (Amounts in millions, except per share data) (unaudited)

	Three Months Ended			Six Months Ended				
		June 29, 2024	Ī	July 1, 2023		June 29, 2024		July 1, 2023
Net sales	\$	1,179.4	\$	1,191.3	\$	2,361.7	\$	2,374.3
Cost of goods sold		(582.1)		(587.6)		(1,167.7)		(1,181.0)
Gross profit		597.3		603.7		1,194.0		1,193.3
Operating expenses		(317.0)		(326.7)		(642.8)		(656.5)
Operating earnings before financial services		280.3		277.0		551.2		536.8
Financial services revenue		100.5		93.4		200.1		186.0
Financial services expenses		(30.3)		(26.5)		(61.6)		(52.8)
Operating earnings from financial services		70.2		66.9		138.5		133.2
Operating earnings		350.5		343.9		689.7		670.0
Interest expense		(12.3)		(12.6)		(24.8)		(25.0)
Other income (expense) – net		18.7		16.8		36.8		32.0
Earnings before income taxes		356.9		348.1		701.7		677.0
Income tax expense		(79.3)		(78.2)		(154.5)		(152.8)
Net earnings		277.6		269.9		547.2		524.2
Net earnings attributable to noncontrolling interests		(6.4)		(5.9)		(12.5)		(11.5)
Net earnings attributable to Snap-on Inc.	\$	271.2	\$	264.0	\$	534.7	\$	512.7
Net earnings per share attributable to Snap-on Inc.:								
Basic	\$	5.15	\$	4.98	\$	10.15	\$	9.67
Diluted		5.07		4.89		9.98		9.49
Weighted-average shares outstanding:								
Basic		52.7		53.0		52.7		53.0
Effect of dilutive securities		0.8		1.0		0.9		1.0
Diluted		53.5		54.0		53.6		54.0

Supplemental Segment Information (Amounts in millions) (unaudited)

	Three Months Ended					Six Months Ended				
	J	une 29,	July 1,		June 29,		July 1, 2023			
	2024		_	2023		2024				
Net sales:										
Commercial & Industrial Group	\$	372.0	\$	364.2	\$	731.9	\$	728.0		
Snap-on Tools Group		482.0		523.1		982.1		1,060.1		
Repair Systems & Information Group		454.8	_	452.0		918.6		898.6		
Segment net sales		1,308.8		1,339.3		2,632.6		2,686.7		
Intersegment eliminations		(129.4)		(148.0)		(270.9)		(312.4)		
Total net sales		1,179.4		1,191.3		2,361.7		2,374.3		
Financial Services revenue		100.5		93.4		200.1		186.0		
Total revenues	\$	1,279.9	\$	1,284.7	\$	2,561.8	\$	2,560.3		
Operating earnings:										
Commercial & Industrial Group	\$	62.2	\$	58.1	\$	117.6	\$	113.9		
Snap-on Tools Group		114.8		137.7		232.1		269.4		
Repair Systems & Information Group		113.6		110.4		226.5		215.0		
Financial Services		70.2		66.9		138.5		133.2		
Segment operating earnings		360.8		373.1		714.7		731.5		
Corporate		(10.3)		(29.2)		(25.0)		(61.5)		
Operating earnings		350.5		343.9		689.7		670.0		
Interest expense		(12.3)		(12.6)		(24.8)		(25.0)		
Other income (expense) – net		18.7		16.8		36.8		32.0		
Earnings before income taxes	\$	356.9	\$	348.1	\$	701.7	\$	677.0		

Condensed Consolidated Balance Sheets

(Amounts in millions) (unaudited)

(unaudited)					
	June 2 2024		December 30, 2023		
Assets					
Cash and cash equivalents	\$ 1,2	232.7	\$	1,001.5	
Trade and other accounts receivable – net	-	783.5		791.3	
Finance receivables – net	(617.9		594.1	
Contract receivables – net	•	112.0		120.8	
Inventories – net	(965.0		1,005.9	
Prepaid expenses and other current assets		147.0		138.4	
Total current assets	3,8	858.1		3,652.0	
Property and equipment – net	;	538.7		539.3	
Operating lease right-of-use assets		74.9		74.7	
Deferred income tax assets		78.9		76.0	
Long-term finance receivables – net	1,3	301.4		1,284.2	
Long-term contract receivables – net	4	417.4		407.9	
Goodwill	1,0	067.9		1,097.4	
Other intangible assets – net	2	274.8		268.9	
Pension assets		130.9		130.5	
Other long-term assets		16.9		14.0	
Total assets	\$ 7,	759.9	\$	7,544.9	
Liabilities and Equity					
Notes payable	\$	15.7	\$	15.6	
Accounts payable		271.1		238.0	
Accrued benefits		54.4		64.4	
Accrued compensation		74.2		102.9	
Franchisee deposits		76.8		73.3	
Other accrued liabilities		457.9		447.4	
Total current liabilities	- (950.1		941.6	
Long-term debt	1,	185.1		1,184.6	
Deferred income tax liabilities		84.2		79.2	
Retiree health care benefits		20.7		21.8	
Pension liabilities		69.3		82.3	
Operating lease liabilities		54.8		54.6	
Other long-term liabilities		86.8		87.4	
Total liabilities	2,4	451.0		2,451.5	
Equity					
Shareholders' equity attributable to Snap-on Inc.					
Common stock		67.5		67.5	
Additional paid-in capital	;	542.8		545.5	
Retained earnings	7,2	286.0		6,948.5	
Accumulated other comprehensive loss	(!	504.8)		(449.5)	
Treasury stock at cost	(2,	105.2)		(2,040.7)	
Total shareholders' equity attributable to Snap-on Inc.	5,2	286.3		5,071.3	
Noncontrolling interests		22.6		22.1	
Total equity	5,	308.9		5,093.4	
Total liabilities and equity	\$ 7,	759.9	\$	7,544.9	

Condensed Consolidated Statements of Cash Flows

(Amounts in millions) (unaudited)

Three Months Ended

		Three Mon	เมรา	is Ended		
	,	June 29, 2024	July 1, 2023			
Operating activities:						
Net earnings	\$	277.6	\$	269.9		
Adjustments to reconcile net earnings to net cash provided (used) by operating activities:						
Depreciation		18.2		17.8		
Amortization of other intangible assets		6.4		7.0		
Provision for losses on finance receivables		17.2		13.7		
Provision for losses on non-finance receivables		6.9		3.8		
Stock-based compensation expense		6.0		10.2		
Deferred income tax benefit		(6.0)		(9.0)		
Gain on sales of assets		(0.1)		(0.1)		
Changes in operating assets and liabilities, net of effects of acquisitions:						
Trade and other accounts receivable		27.1		(7.8)		
Contract receivables		0.3		(3.1)		
Inventories		(0.2)		(0.2)		
Prepaid expenses and other current assets		(8.4)		12.5		
Accounts payable		14.8		(7.8)		
Accrued and other liabilities		(58.7)		(36.6)		
Net cash provided by operating activities		301.1		270.3		
Investing activities:						
Additions to finance receivables		(256.2)		(279.2)		
Collections of finance receivables		215.0		210.6		
Capital expenditures		(23.2)		(25.8)		
Disposals of property and equipment		0.5		0.5		
Other		3.7		(0.7)		
Net cash used by investing activities		(60.2)		(94.6)		
Financing activities:						
Net increase (decrease) in other short-term borrowings		8.0		(0.5)		
Cash dividends paid		(98.0)		(85.9)		
Purchases of treasury stock		(47.4)		(94.8)		
Proceeds from stock purchase plans and stock option exercises		23.4		51.8		
Other		(6.7)		(7.1)		
Net cash used by financing activities		(127.9)		(136.5)		
Effect of exchange rate changes on cash and cash equivalents		(1.3)		(1.7)		
Increase in cash and cash equivalents		111.7		37.5		
Cash and cash equivalents at beginning of period		1,121.0		833.8		
Cash and cash equivalents at end of period	\$	1,232.7	\$	871.3		
Supplemental cash flow disclosures:						
Cash paid for interest	\$	(8.3)	\$	(8.7)		
Net cash paid for income taxes		(139.0)		(134.4)		
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Condensed Consolidated Statements of Cash Flows

(Amounts in millions) (unaudited)

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Operating activities: 6 5 45/2 s 5 5 26/2 s Role armings 5 5 45/2 s 5 5 26/2 s Adjustments to reconcile net earnings to net cash provided (used) by operating activities: 3 5 4 5 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3					
Operating activities: standings \$ 547.2 \$ 524.2 Adjustments to reconcile net earnings to net cash provided (used) by operating activities: 36.4 35.8 Adjustments to reconcile net earnings to net cash provided (used) by operating activities: 36.4 35.8 Depreciation 36.4 27.9 Provision for losses on finance receivables 11.8 20.4 Provision for losses on non-finance receivables 11.8 20.4 Deferred income tax benefit (4.0 20.0 Deferred income tax benefit (4.0 20.0 Deferred income tax benefit (20.8) 30.7 Gain on sales of assets (20.8) (30.7 Trade and other accounts receivable (20.8) (30.7 Contract receivables (3.7) (2.9 Inventories 21.9 (13.4) Prepaid expenses and other current assets (31.7) (2.9 Accounts payable 38.1 (8.5) Accounts payable (30.3) (30.3 Net cash provided by operating activities (50.4) (50.6) Net c		•			=
Adjustments to reconcile net earnings to net cash provided (used) by operating activities: 36.4 35.8 Depreciation 36.4 35.8 Amortization of other intangible assets 12.7 13.9 Provision for losses on finance receivables 11.8 8.8 Stock-based compensation expense 15.8 20.4 Deferred income tax benefit (4.4) (9.2) Gain on sales of assets (0.3) (0.3) Changes in operating assets and liabilities, net of effects of acquisitions: 20.8 (30.7) Trade and other accounts receivable (20.8) (30.7) Contract receivables (3.7) (2.9) Inventories 21.9 (13.4) Accounts payable 38.1 (8.3) Accounts payable (8.4) (8.5) Net cash provided by operating activities (504.2) (556.3) Net cash provided by operating activities (504.2) (556.3) Collections of finance receivables (504.2) (556.3) Collections of finance receivables (504.2) (556.3) Collections of f	Operating activities:			-	
Depreciation	Net earnings	\$	547.2	\$	524.2
Amortization of other intangible assets 12.7 13.9 Provision for losses on finance receivables 35.4 27.9 Provision for losses on non-finance receivables 11.8 8.8 Stock-based compensation expense 15.8 20.4 Deferred income tax benefit (4.4) 0.92 Gain on sales of assets (0.0) 0.3 Collegation of the control of the co	Adjustments to reconcile net earnings to net cash provided (used) by operating activities:				
Amortization of other intangible assets 12.7 13.9 Provision for losses on finance receivables 35.4 27.9 Provision for losses on non-finance receivables 11.8 8.8 Stock-based compensation expense 15.8 20.4 Deferred income tax benefit (4.4) (9.2) Gain on sales of assets (0.0) 0.3 Colary of the accounts receivable (2.8) (30.7) Contract receivables (3.7) (2.9) Inventories (2.9) (13.4) Prepaid expenses and other current assets (11.9) 14.2 Accounts payable (38.3) (8.3) Accounts payable (38.4) (8.5) Net cash provided by operating activities (504.2) (505.3) Inventories (504.2) (505.3) Collections of finance receivables (504.2) (508.3) Collections of finance receivables (504.2) (508.3) Collections of finance receivables (45.0) (48.8) Disposals of property and equipment (504.2) (15.5)			36.4		35.8
Provision for losses on finance receivables 35.4 27.9 Provision for losses on non-finance receivables 11.8 8.8 Stock-based compensation expense 15.8 20.4 Deferred income tax benefit (4.4) (9.2) Gain on sales of assets (0.3) 0.30 Changes in operating assets and liabilities, net of effects of acquisitions: Trade and other accounts receivable (20.8) (30.7) Contract receivables (21.9) (13.4) Prepaid expenses and other current assets (11.9) 14.2 Accounts payable 38.1 (8.3) Accoul and other liabilities (28.4) (35.7) Net cash provided by operating activities (504.2) (536.3) Investing activities: (504.2) (536.3) Collections of finance receivables (504.2) (536.3) Colpital expenditures	Amortization of other intangible assets				13.9
Stock-based compensation expense 15.8 20.4 Deferred income tax benefit (4.4) (9.2) Gain on sales of assets (0.3) (0.3) Changes in operating assets and liabilities, net of effects of acquisitions: Trade and other accounts receivable (20.8) (30.7) Contract receivables (21.9) (13.4) Inventories (21.9) (13.4) Inventories (11.9) 14.2 Accounts payable 38.1 (8.3) Accrued and other liabilities (28.4) (8.5) Net cash provided by operating activities (504.2) (536.3) Collections of finance receivables (504.2) (506.3) Collections of finance receivables (504.2) (506.3) <td< td=""><td></td><td></td><td></td><td></td><td></td></td<>					
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Gain on sales of assets (0.3) (0.3) Changes in operating assets and liabilities, net of effects of acquisitions: 30.7 (30.7) Trade and other accounts receivable (20.8) (30.7) (2.9) Inventories (21.9) (13.4) (2.9) Inventories (21.9) (13.4) (2.9) Prepaid expenses and other current assets (11.9) 14.2 (2.8) Accounts payable 38.1 (8.3) (8.3) Accrued and other liabilities (28.4) (8.5) (8.5) Net cash provided by operating activities (28.4) (8.5) Net cash provided by operating activities (504.2) (536.3) Collections of finance receivables (504.2) (536.3) Collections of finance receivables (25.4) (48.8) Collections of finance receivables (25.4) (48.8) Disposals of property and equipment 1.6 1.0 1.0 1.6 1.0 1.6 1.0 1.6 1.0 1.0 1.0 1.0 1.0 1.0 1.0	Deferred income tax benefit		(4.4)		(9.2)
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Cash and cash equivalents at end of period\$ 1,232.7\$ 871.3Supplemental cash flow disclosures:Cash paid for interest\$ (22.0)\$ (22.3)	Increase in cash and cash equivalents		231.2		114.1
Cash and cash equivalents at end of period\$ 1,232.7\$ 871.3Supplemental cash flow disclosures:Cash paid for interest\$ (22.0)\$ (22.3)	Cash and cash equivalents at beginning of year		1,001.5		757.2
Supplemental cash flow disclosures: Cash paid for interest \$ (22.0) \$ (22.3)	Cash and cash equivalents at end of period	\$		\$	
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Non-GAAP Supplemental Data

The following non-GAAP supplemental data is presented for informational purposes to provide readers with insight into the information used by management for assessing the operating performance of Snap-on Incorporated's ("Snap-on") non-financial services ("Operations") and Financial Services businesses.

The supplemental Operations data reflects the results of operations and financial position of Snap-on's tools, diagnostics, equipment products, software and other non-financial services operations with Financial Services presented on the equity method. The supplemental Financial Services data reflects the results of operations and financial position of Snap-on's U.S. and international financial services operations. The financing needs of Financial Services are met through intersegment borrowings and cash generated from Operations; Financial Services is charged interest expense on intersegment borrowings at market rates. Income taxes are charged to Financial Services on the basis of the specific tax attributes generated by the U.S. and international financial services businesses. Transactions between the Operations and Financial Services businesses are eliminated to arrive at the Condensed Consolidated Financial Statements.

SNAP-ON INCORPORATED

Non-GAAP Supplemental Consolidating Data - Supplemental Condensed Statements of Earnings (Amounts in millions) (unaudited)

	Operations*					Financial Services				
		Three Mon	ths	Ended		Three Mon	ths	Ended		
		June 29,		July 1,	June 29,			July 1,		
_		2024	2023		2024		2023			
Net sales	\$	1,179.4	\$	1,191.3	\$	_	\$	_		
Cost of goods sold		(582.1)		(587.6)		_		_		
Gross profit		597.3		603.7		_		_		
Operating expenses		(317.0)		(326.7)		_		_		
Operating earnings before financial services		280.3		277.0		_		_		
Financial services revenue		_		_		100.5		93.4		
Financial services expenses				<u> </u>		(30.3)		(26.5)		
Operating earnings from financial services						70.2		66.9		
Operating earnings		280.3		277.0		70.2		66.9		
Interest expense		(12.3)		(12.6)		_		_		
Intersegment interest income (expense) – net		17.1		16.1		(17.1)		(16.1)		
Other income (expense) – net		18.7		16.7		_		0.1		
Earnings before income taxes and equity earnings		303.8		297.2		53.1		50.9		
Income tax expense		(65.0)		(65.0)		(14.3)		(13.2)		
Earnings before equity earnings		238.8		232.2		38.8		37.7		
Financial services – net earnings attributable to Snap-on		38.8		37.7		_		_		
Net earnings		277.6		269.9		38.8		37.7		
Net earnings attributable to noncontrolling interests		(6.4)		(5.9)		_		_		
Net earnings attributable to Snap-on	\$	271.2	\$	264.0	\$	38.8	\$	37.7		

^{*} Snap-on with Financial Services presented on the equity method.

Non-GAAP Supplemental Consolidating Data - Supplemental Condensed Statements of Earnings (Amounts in millions) (unaudited)

	Operations*					Financial Services				
		Six Mont	hs E	nded		Six Mont	hs E	nded		
		June 29, 2024		July 1, 2023	June 29, 2024			July 1, 2023		
Net sales	\$	2,361.7	\$	2,374.3	\$	_	\$	_		
Cost of goods sold		(1,167.7)		(1,181.0)		_				
Gross profit		1,194.0		1,193.3		_		_		
Operating expenses		(642.8)		(656.5)						
Operating earnings before financial services		551.2		536.8		_		_		
Financial services revenue		_		_		200.1		186.0		
Financial services expenses						(61.6)		(52.8)		
Operating earnings from financial services		_		_		138.5		133.2		
Operating earnings		551.2		536.8		138.5		133.2		
Interest expense		(24.8)		(25.0)		_		_		
Intersegment interest income (expense) - net		33.8		31.8		(33.8)		(31.8)		
Other income (expense) – net		36.7		31.9		0.1		0.1		
Earnings before income taxes and equity earnings		596.9		575.5		104.8		101.5		
Income tax expense	_	(127.3)		(126.5)		(27.2)		(26.3)		
Earnings before equity earnings		469.6		449.0		77.6		75.2		
Financial services – net earnings attributable to Snap-on		77.6		75.2		_				
Net earnings		547.2		524.2		77.6		75.2		
Net earnings attributable to noncontrolling interests		(12.5)		(11.5)				_		
Net earnings attributable to Snap-on	\$	534.7	\$	512.7	\$	77.6	\$	75.2		

 $[\]ensuremath{^{\star}}$ Snap-on with Financial Services presented on the equity method.

Non-GAAP Supplemental Consolidating Data - Supplemental Condensed Balance Sheets (Amounts in millions)

(unaudited)

	Operations*		Financial Services					
	J	une 29,	D	ecember 30,		June 29,	December 30,	
		2024		2023		2024		2023
Assets								
Cash and cash equivalents	\$	1,232.6	\$	1,001.3	\$	0.1	\$	0.2
Intersegment receivables		15.6		15.7		_		_
Trade and other accounts receivable – net		782.9		790.6		0.6		0.7
Finance receivables – net		_		_		617.9		594.1
Contract receivables – net		4.7		5.5		107.3		115.3
Inventories – net		965.0		1,005.9		_		_
Prepaid expenses and other current assets		149.7		143.2		10.3		7.4
Total current assets		3,150.5		2,962.2		736.2		717.7
Property and equipment – net		536.2		536.5		2.5		2.8
Operating lease right-of-use assets		74.2		73.8		0.7		0.9
Investment in Financial Services		401.3		393.9		_		_
Deferred income tax assets		52.4		51.3		26.5		24.7
Intersegment long-term notes receivable		821.5		785.6		_		
Long-term finance receivables – net		_		_		1,301.4		1,284.2
Long-term contract receivables – net		8.3		8.3		409.1		399.6
Goodwill		1,067.9		1,097.4		_		_
Other intangible assets – net		274.8		268.9		_		_
Pension assets		130.9		130.5		_		_
Other long-term assets		34.4		30.2		0.2		0.1
Total assets	\$	6,552.4	\$	6,338.6	\$	2,476.6	\$	2,430.0
Liabilities and Equity	•		•		_		•	
Notes payable	\$	15.7	\$	15.6	\$	_	\$	
Accounts payable		270.2		236.2		0.9		1.8
Intersegment payables				_		15.6		15.7
Accrued benefits		54.4		64.4		_		_
Accrued compensation		72.4		99.9		1.8		3.0
Franchisee deposits		76.8		73.3		_		_
Other accrued liabilities		439.6	_	432.2		31.3		27.4
Total current liabilities		929.1		921.6		49.6		47.9
Long-term debt and intersegment long-term debt		_		_		2,006.6		1,970.2
Deferred income tax liabilities		84.2		79.2				_
Retiree health care benefits		20.7		21.8		_		
Pension liabilities		69.3		82.3		_		
Operating lease liabilities		54.5		54.0		0.3		0.6
Other long-term liabilities		85.7		86.3		18.8		17.4
Total liabilities		1,243.5		1,245.2		2,075.3		2,036.1
Total shareholders' equity attributable to Snap-on		5,286.3		5,071.3		401.3		393.9
Noncontrolling interests		22.6		22.1				
Total equity		5,308.9		5,093.4		401.3		393.9
Total liabilities and equity	\$	6,552.4	\$	6,338.6	\$	2,476.6	\$	2,430.0

^{*} Snap-on with Financial Services presented on the equity method.